

FROM THE WORLD OF NYATI

#NYATI
#APPRECIATES

*12th EDITION | 4th QUARTER OF THE
FINANCIAL YEAR 2021 - 2022*

WELCOME TO THE TWELFTH EDITION OF OUR
NEWSLETTER OF CURATED CONTENT FROM NYATI GROUP'S
VARIED VERTICALS FOR THE 4th QUARTER OF THE
FINANCIAL YEAR 2021 – 2022

As we close this financial year, we look back at our momentous journey of the past 25 years. In the span of more than two decades, Nyati Group achieved new frontiers in the field of construction and built timeless landmarks of hospitality. Our products created new hope in the field of healthcare, and our experts developed some remarkable projects of engineering. Down this road, we were fortunate to have fostered strong relationships with our partners and thousands of families.

This journey has been truly overwhelming to say the least!

We hope you enjoy this edition! **Please leave us your valuable feedback at marketing@nyatigroup.com**





Mission

PRODUCT

To create functionally efficient, best quality, landmark buildings to fulfill needs of society.

DEALINGS

To ensure that customers and service providers are delighted to deal with us because of our transparent, proactive, assertive and friendly behaviour with win-win approach.

VALUE FOR MONEY

Customer must get product, worth higher value than paid for.

CONSISTENCY

To build trustworthy, competent and motivated team which will adhere to systems and philosophy of the group for continual improvement.

Mr. Balchandra Hegde
CFO, Nyati Group



The Real Estate Market in Pune has seen a tremendous rise since a decade. After facing blips of two lockdowns due to Covid-19, the market is back to being dynamic and competitive. We have seen a strong recovery in demand. However, there are always new sets of challenges to combat, both for the developers and buyers.

Realty prices are set to rise with the Maharashtra State Government planning to impose Metro Cess from April this year. The 1% Metro Cess will be a transport surcharge levied on all property purchases in Mumbai, Pune, and Nagpur. We'll keep our ears to the ground to understand how buyers will react to this; as house purchases are major financial decisions driven by sentiments.

Mr. Srinivas Iyer
VP (Land & Legal), Nyati Group



The Pune Real Estate space is set to get a revamp with an extensive Urban Development Plan that aims to improve liveability and governance. The plan will be overseen and implemented by Pune Metropolitan Region Development Authority (PMRDA). With this, the city will see a rise in township development along with improved transport and logistics.

The new unified Development Control Regulations also allow a higher FSI, especially in redevelopment areas, allowing for more inventory and accommodation. This makes the aspirations of low-income and middle-income groups more viable. "Housing for all" can definitely be a reality for our country. Nyati Group firmly stands with the PMRDA to help Pune become a smart and sustainable city.

EPC

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Actual photograph

Nyati EPC caters to various construction and infrastructure requirements in the real estate industry with extensive experience in engineering, procurement and contracting of over two decades. For years, we have collaborated with the industry's best architects and developers to deliver futuristic projects in the areas of real estate, hospitality, healthcare, IT & ITES spaces and civil infrastructure. With the latest technology at our disposal and expert teams to manage the process, Nyati EPC has been able to create unparalleled growth in terms of opportunities and performance for all stakeholders.

With over 25 million+ sq. ft. constructed space to our portfolio and an extensive network of industry experts, we are ready to set new benchmarks in the real estate segment across the nation!

SAINIK SCHOOL, CHANDRAPUR

ATS, POLICE HOUSING



Location: **Mumbai**
 Total Area: **2.65 Lacs sq.ft.**
 Percentage Completed: **15%**

SYMBIOSIS HOSTEL - HINJEWADI



Location: **Hinjewadi Ph 1**
 Total Area: **2.35 Lacs sq.ft.**
 Percentage Completed: **New Launch**

POLICE HOUSING - GOREGAON

Location: **Mumbai**

Total Area: **6.96 Lacs sq.ft.**

Percentage Completed: **39%**

GERA IMPERIUM GATEWAY

Location:

Total Area: **13.28 Lacs sq.ft.**

Percentage Completed: **New Launch**

SUPER EXPRESSWAY, PACKAGE - 10



Location: **Near Bundi, Rajasthan**

Total Area: **26.45 kms**

Percentage Completed: **10%**

PROPOSED CONSTRUCTION OF INTELLION PARK, GHANSOLI, MUMBAI



Location: **Ghansoli, Mumbai**

Total Area: **- 69,312 m²**

REAL ESTATE

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ACTUAL SITE PHOTO

JANUARY UMBRELLA CAMPAIGN

One of the most trusted names in Pune real estate, Nyati Group brings you a grand opportunity to invest securely in the city's most prominent locales. Complete with resources, bliss & a hassle-free lifestyle, Nyati homes across Pune are everything you are looking for, in a home & a lifetime investment.



NYATI EMPRESS - TOI FULL PAGE AD

ET and TOI Editorial - Nyati Empress, The Queen Of Viman Nagar, features in today's Times Commercial Hub, Pune & Economic Times - Panache, Mumbai ! Read more on how this iconic landmark is all set to define the future of commercial real estate in Viman Nagar, with community retail experiences and modern workspace solutions!

Nyati Empress - TOI Full Page ad

Nyati Empress - The Queen Of Viman, features on Page 9 of today's Times Of India! The landmark of greater opportunities offers modern workspaces and recreational areas paired with an eclectic array of amenities and world-class design.

THE TIMES OF INDIA

NYATI EMPRESS VIMAN NAGAR **ICONIC. INTELLIGENT. INTEGRATED.** **NYATI**

BUSINESS BELONGS HERE!

PUNE'S MOST ICONIC BUSINESS & LEISURE DESTINATION

VIMAN NAGAR

CALL : 8956 42 44 44

NYATI GROUP

THE LANDMARK OF GREATER OPPORTUNITIES

Over 200 feet of business heights

State-of-the-art office spaces accommodating 1,50,000 sq. ft. up to 1,00,000 sq. ft. with carefully selected business-focused amenities and services.

Master's modern homes at the central courtyard for offices and hotel for unparalleled experiences.

Ample parking spread across five levels.

First of its kind, world-class pet-friendly for petting, dining with ready infrastructure available on-site.

In the heart of the business district, with the

UPDATES AND RETAIL OUTLETS AVAILABLE ON OUTRIGHT AND LEASE.

A jaw-dropping skyline of modern workspaces and recreational areas paired with an eclectic array of amenities and world-class design.

Nyati Empress is not just your ordinary business hub. Still, a perfect amalgamation of modern facilities and the best in a business location - all within a luxurious, commercial space that's ready to meet the constant challenges of a fast-paced business era.

NYATI EMPRESS - ET FULL PAGE JACKET

Nyati Empress - The Queen Of Viman, features on Page 1 & 2 of 14th Feb, 22 The Economic Times! The landmark of greater opportunities offers modern workspaces and recreational areas paired with an eclectic array of amenities and world-class design.

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THE ECONOMIC TIMES
ET Panache

When luxury meets workspace solutions
Nyati Empress is set to become the most recognised commercial address at Viman Nagar, Pune

Designed to be a world-class commercial hub, Nyati Empress is set to become the most recognised commercial address at Viman Nagar, Pune. The project is a landmark of greater opportunities, offering modern workspaces and recreational areas paired with an eclectic array of amenities and world-class design.

Location connectivity
Perfectly situated in the heart of Viman Nagar, Nyati Empress is a landmark of greater opportunities, offering modern workspaces and recreational areas paired with an eclectic array of amenities and world-class design.

About the developer
Nyati Group has been at the forefront of Pune real estate since its inception in 2005. With a vision to create a landmark commercial hub, Nyati Group has been at the forefront of Pune real estate since its inception in 2005.

NYATI

UNPRECEDENTED IN SCALE, STYLE AND SOPHISTICATION.

NYATI EMPRESS VIMAN NAGAR

CALL : 8956 42 33 33

NYATI EMPRESS - ET FULL PAGE JACKET

NYATI EMPRESS: ONE OF PUNE'S MOST RECOGNIZED COMMERCIAL ADDRESSES IN VIMAN NAGAR

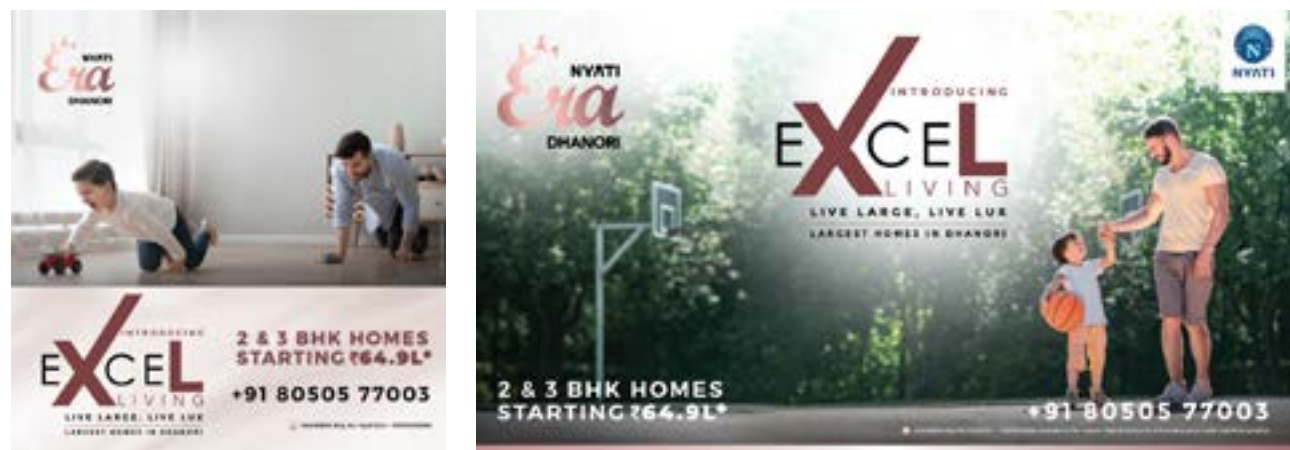
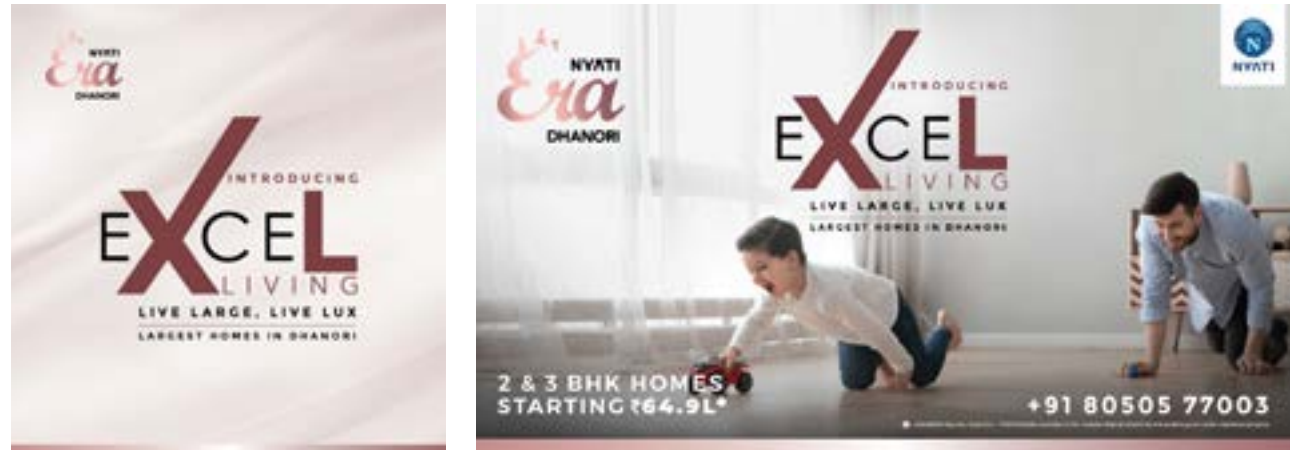
UNPRECEDENTED IN SCALE, STYLE AND SOPHISTICATION.

NYATI EMPRESS VIMAN NAGAR

CALL : 8956 42 33 33

NYATI ERA LAUNCH

Nyati Era's Excel Lifestyle features on two of Pune's largest publications! Read more about the largest homes in Dhanori on the front page of Lokmat, Times of India and Sakal



NYATI ERA LAUNCH

Piyush Nyati - PR Article in Sakal Property Today.

"As the buyer evolves, so do our homes!" Wise words from Mr. Piyush Nyati [Executive Director, Nyati Group], featured in today's edition of Sakal Property Today! Read on to know more about his vision of Pune's real estate trajectory for the foreseeable future.

#NyatiGroup #Sakal

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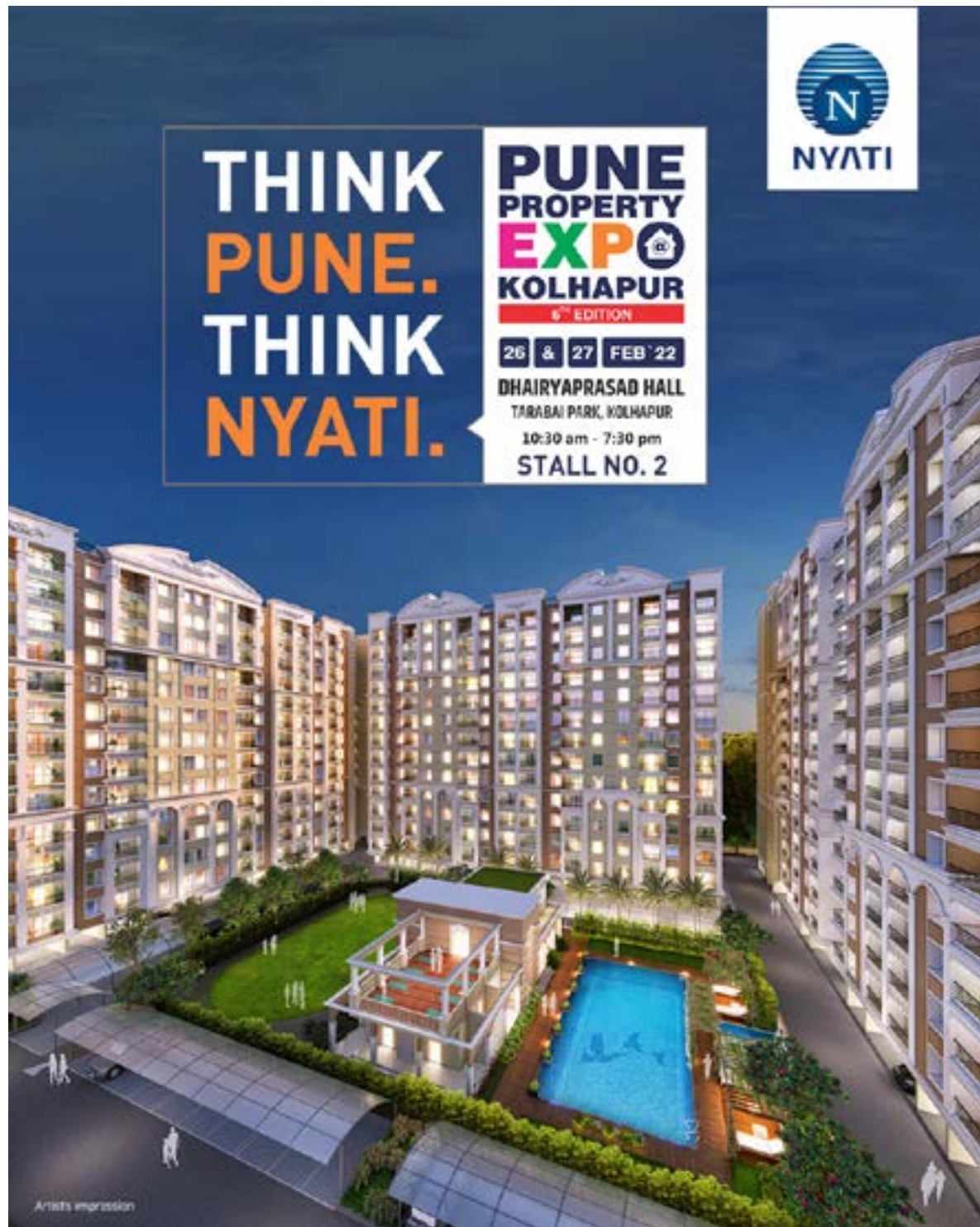
KOLHAPUR PROPERTY EXPO

Hello Kolhapur! We are coming to you with an exclusive opportunity to invest with Pune's most trusted real estate brand at the 6th edition of PUNE PROPERTY EXPO KOLHAPUR. Come visit us at stall no. 2 on 26th & 27th February 2022.

Date: Sat-Sun, 26th & 27th February 2022

Time: 10.30 to 7.30 pm

Address: Dhairyaprasad Hall, Tarabai Park, Kolhapur



PUNE TIMES MIRROR REAL ESTATE ICONS 2021

Nyati Group is delighted to share that we have been recognised as the Top Enterprising Real Estate Developer by Pune Times Mirror Real Estate Icons 2021! A big thank you to all our customers, associates and well-wishers for making this possible for us. We are grateful to you and and promise to continue forward in our Vision to be The 1st Choice!



LOKMAT PUNE EXPO

VISHWAKARMA



Let me share a quote that my father Dr. Nitin Nyati (CMD, Nyati Group) lives by - "When was the last time you did something for the first time?"

Caring for the Present and the Future



Plantation Drive, Undri



Transformation of the Mula-Mutha River After Injunctive and Dredging Removal



Blood Donation Drive at Nyati Unitree



Initiative to support Cancer Patients AID Association, CPMA

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Piyush Nyati

Executive Director, Nyati Group

A Legacy of Innovative Homes in the City

Piyush Nyati, Executive Director at Nyati Group, is one of the youngest and most dynamic directors. He began his journey with the group in 2011. Since his journey spanning across a decade, he has taken the company to new heights of success. He imbibes the virtue of passion from his father, Dr. Nitin Nyati. The latter is a respected figure in the Pune real estate industry. Mr. Piyush Nyati cherishes the privilege of being mentored under Dr. Nitin Nyati and considers it a blessing to be the son of such an iconic personality. He has taken the opportunity to start from a great launchpad and take Dr. Nyati's legacy to new heights. With an undivided focus and a desire to excel in everything, Mr. Piyush Nyati is all set to take forward the name of Nyati Group to the next level with a fresh wave of ideas and an innovative business approach. He has been recognized with the Young Achievers' Award from Realty Plus in 2015 and featured in the Insights: Success Magazine as one of the 30 Young & Dynamic Entrepreneurs to Watch in 2019. As a growing leader who trusts and empowers his team, a business enthusiast, and a compassionate human being, he is here to transform the way people live and take Nyati Group and the Pune skyline towards more tremendous successes.

What would you say was the effect of the pandemic on the real estate market in the city?

Our market has seen an increase in the absorption of RTM inventories across Pune, as people have realized the value of homeownership and prefer to dedicate their resources towards building a lifelong investment. The need for larger, more technologically advanced homes has risen. People are also focusing on amenities, quality, comfort, security, and a like-minded community. Additionally, during the pandemic, customers understood the importance of a company's brand, legacy, and history. It has become an integral part of the home-buying process today.

What new trends have you noticed in buying/selling and leasing patterns in the city in the new normal? How long do you think these buying trends will last?

Buyers are willing to wait for a known developer to develop larger townships, with all the amenities expected out of a gated community. They don't want to compromise on quality and space. Tenants are willing to lease but with a vision of eventually owning a home and have made it an active part of their financial decisions from the outset. With commercial properties, institutional buyers are taking the opportunity to pick up larger floor plates and customize them and understand that renting a space is a capital cost. Compared to rental arrangements purchasing it brings in appreciation, which positively affects the bottom line and is sustainable year on year. We expect these trends to continue at least until July 2022.

Which sectors in the real estate market do you see growing and falling in the years to come?

The need for co-living and co-working spaces has grown tremendously. People prefer the facilities like good internet networks and the ability to work from remote locations. They also have a solid need to travel. Concepts like senior living communities, integrated townships, and environmentally-conscious spaces are gaining popularity. On the other hand, single-building developments with no amenities are no longer preferred; buyers are looking for maximum conveniences within their premises!

What advice would you give to the entrepreneurs and businessmen who

are aspiring to make it big in the real estate market? What would you recommend being prepared for it?

I believe the first and foremost thing to do is to invest in yourself. Take time out every day to learn more about this dynamic sector and how to operate. Always follow an experienced mentor who can guide you in the initial stages while never losing sight of your passion and vision. Ensure that your vision shapes the eventual outcome. The process, however, doesn't stop there! It is essential that you communicate this vision effectively and efficiently with your team and be by their side every step of the day, and the sky will be yours. After all, we are only as strong as the faith our people put in us.

Would you say that the market scenario right now is a buyer's or a seller's market?

As I have said earlier, it is a buyer's market if and only if you have not invested in your enterprise's brand, quality, and trust. It is what homebuyers are looking for today. As an A-listed builder with a proven track record, we have always received generous support from Pune. People have always appreciated our commitment to quality construction without any compromises.

Have you made any changes in your organization to adjust to the new normal? If so, what are the changes?

Lockdown and the pandemic have brought in many challenges. But with them, there have come more innovative ways to execute various work processes. At Nyati Group, we have implemented a new LMS software. We have moved our entire quality department and feedback mechanism to a one-of-its-kind 'Safety

App' for all our new homeowners, ensuring timely redressal and support. We are also encouraging our team to be connected to our customers via video calls. I am incredibly proud to have seen our group achieve new milestones and set new bars, even during uncertain times. We constantly try to adapt to new advancements and take challenges as opportunities to do more & do better.

What big change can we expect in the real estate market? What would you recommend being prepared for it?

Significant changes are to come for sure. Today we see a lot of infrastructural activities being conducted in Pune like the Metro, new upcoming Chandni Chowk, expansion of PMC borders, proposed Ring Road, proposed Airport, and more. Some of these developments are now nearing culmination. This will lead to a spurt of growth in areas like Bavdhan, Undri, and Dhantoli; all thanks to improving connectivity and a better civic infrastructure. Larger real estate players have already identified these sectors of growth. It is essential to be prepared for them. For people looking to buy or invest in real estate, be prepared for these changes. If you are looking to invest soon, start identifying the right developers, projects of your interest, and commit your business to them at the earliest. The adage, 'The best time to plant a tree was 20 years ago. The second-best time is now,' holds for real estate as well. The earlier you commit yourself after doing your due diligence and research, the better it is for your exponential returns.

WOMEN'S DAY CELEBRATION

Nyati Group celebrated this Women's Day, at our corporate office at Nyati Unitree. We have the utmost pride and respect for them, as the pillars of these organisation, successfully fulfilling multiple roles at all levels of Nyati Group, across all verticals, in Pune and PAN-India. #NyatiAppreciates the spirit of womanhood, as we move onward in our Vision of being the 1st Choice, and are committed in our goals of being a organisation striving towards equality at every step of our journey



HOLI CELEBRATION

Holi, the festival of colours, the beginning of spring, was celebrated at Nyati Unitree. In the true spirit of this festival, our colleagues came together to celebrate a dry Holi, indulging in organic colours and dressing to the nines in traditional outfits. Props to Team HR for coming up with yet another engagement that emphasizes bonding amidst the people who make it happen, our employees!



NYATI SWABHIMAN PR ARTICLE

The success story of Swabhiman, our noble initiative to serve the Indian Armed Forces' families with their housing needs, has been captured in today's editions of four major Pune publications: Sakal, The Indian Express, Prabhat & Navbharat!



NYATI SWABHIMAN PR ARTICLE

Piyush Nyati Article Cover in Lokmat - 'Vishwakarma - Dream Builders of Pune'

For Nyati Group's page: So proud to have our Executive Director, Mr Piyush Nyati, featured as one of the youngest and dynamic leaders of Pune's real estate industry in 'Vishwakarma - Dream Builders of Pune' - a CTB by Lokmat Media Group. Here's an insight into his thought process, his life and his role in the success of the Nyati Group.

For Mr. Piyush Nyati's page: Extremely delighted and grateful to be featured in 'Vishwakarma - Dream Builders of Pune' - a CTB by Lokmat Media Group. The interview was a great opportunity to share my insights on where the real estate industry is heading, the challenges we face and to shed some light on the values and success story of Nyati Group.



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Actual Photograph

12th EDITION | QUARTER 4 - 2021-22

HOSPITALITY

THE CORINTHIANS BAGS NOT ONLY ONE BUT TWO AWARDS



The Corinthians Resort and Club has won not only one but two prestigious awards in one year, namely, 'The Best Wedding Destination of the Year 2019' and 'The Best Family Resort of the Year 2019'.



GLOBAL MICE AWARD - THE TOP MOST ORGANIZATION IN MICE INDUSTRY 2022.

MICE - Meetings, Incentives, Conferences and Exhibitions.

The most prestigious awards programme in the MICE tourism industry. Global MICE Awards serves to celebrate and reward excellence in MICE tourism

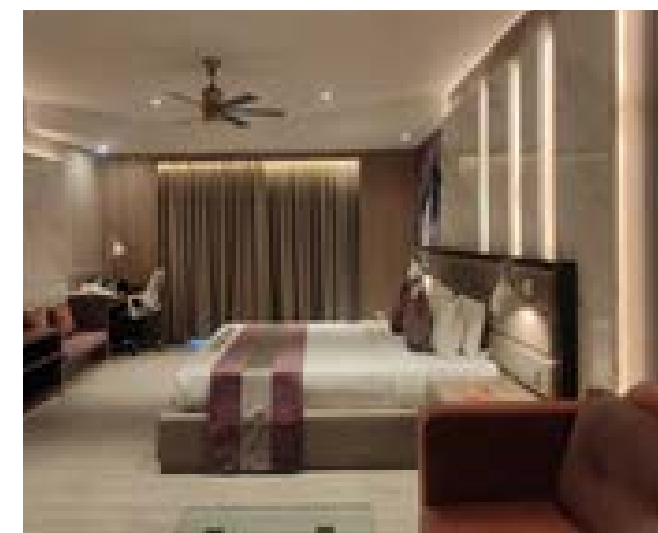
The Corinthians Resort and club is awarded with The Top Most Organization in MICE Industry 2022.

##LifelsBeautiful #WhenMeetingsAreWorkingVacation

THE UPGRADED STATE OF ART NEW ROOMS AT THE CORINTHIANS RESORT AND CLUB

Representing the best of what we have to offer, our extra-large spacious designed Garden Room & Suites deliver an artful blend of urban chic, apartment-style elegance, seamlessly intuitive service and personalized comfort. The Suites exhibit grandeur with their master bathroom that is equipped with Jacuzzi and a separate shower cubicle. A sleek, self-contained mini-bar and plush floor in the suite add to its exquisiteness. Combining contemporary and classic styles, the richly hued interiors of the suites exemplify comfortable living at The Corinthians.

#RoomIsBeautiful



SUNDAY BRUNCH

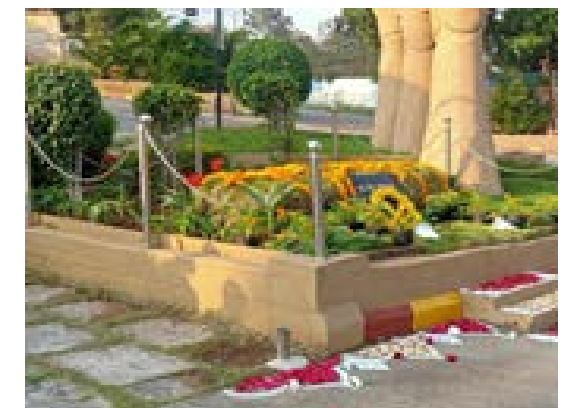
Make your weekend delightful with delectable food, sparkling wine, enamouring ambiance and soulful music at our very own Pyramisa.

Venue : Pyramisa - Pool Side

Rate: 1499/- tax



26TH JAN 2021 - REPUBLIC DAY



VALENTINE'S DAY CELEBRATIONS

Valentine's Day in Pune is a big event & yes, it can certainly be hard to choose Valentine's Day places to participate in with your significant other due to the large selection of romantic restaurants, events, and attractions.

The Corinthians resort and club offers fantastic venues which have hosted Valentine's Day events & parties this year, find them below:



HOLI CELEBRATIONS

A huge festival of colors - Holi in Pune is a great deal. It is too much fun to dance to loud Bollywood tunes and throw colors and water balloons at each other. There are so many exciting Holi 2022 events in Pune;

The Corinthians resort and club has some fantastic venues which have hosted Holi Events & Holi Brunch this year,

Be it cultural, traditional elegance or Bollywood style parties find them below



WOMEN'S DAY CELEBRATIONS (FOR THE WOMEN'S POWER AT THE CORINTHIANS)

International Women's Day – 8th March is a global day celebrating the social, economic & cultural achievements of women. The day also marks a call to action for accelerating women's equality.



KIDS PLAYING AREA

Our newly renovated and added with some more fun swings and slides for our little guests

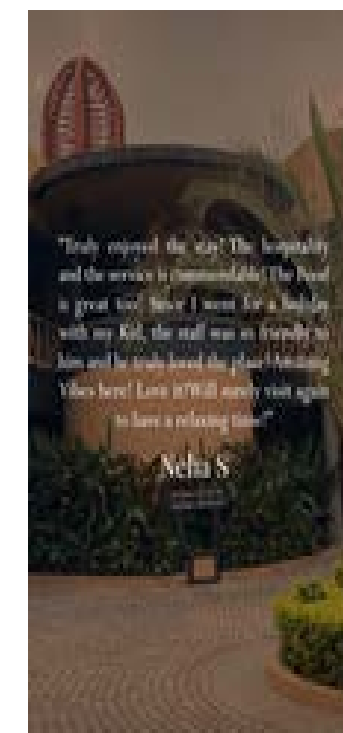
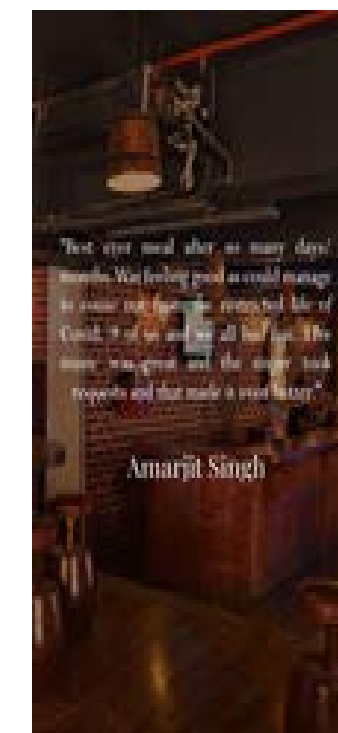
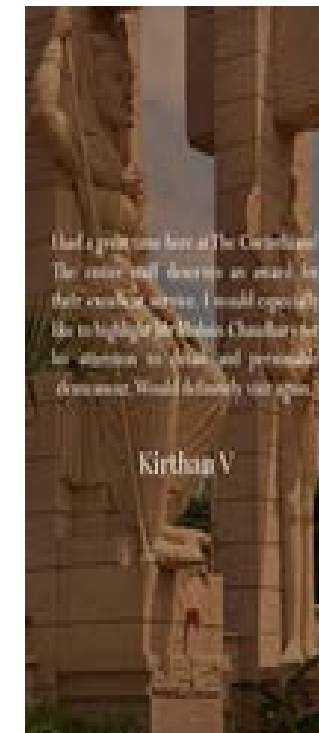


THE GROTTO- POOL WATERFALL HIDE-AWAY & SUNKEN BAR

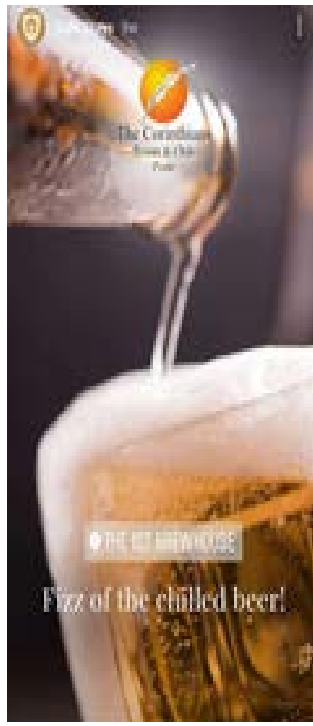
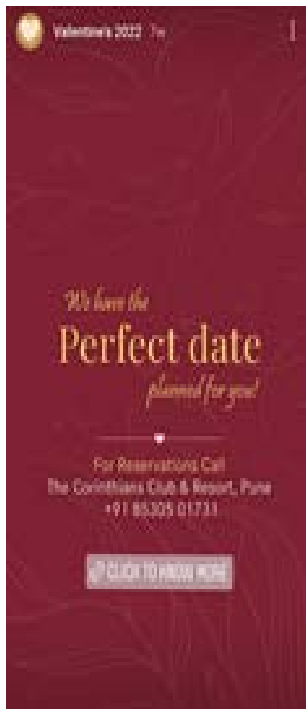
Surprise your loved one with a perfect “Hide-Away” Cocktail session with the pool waterfall providing a soothing soul-stirring ambiance. Opening Hours: 0730hrs to 2300hrs



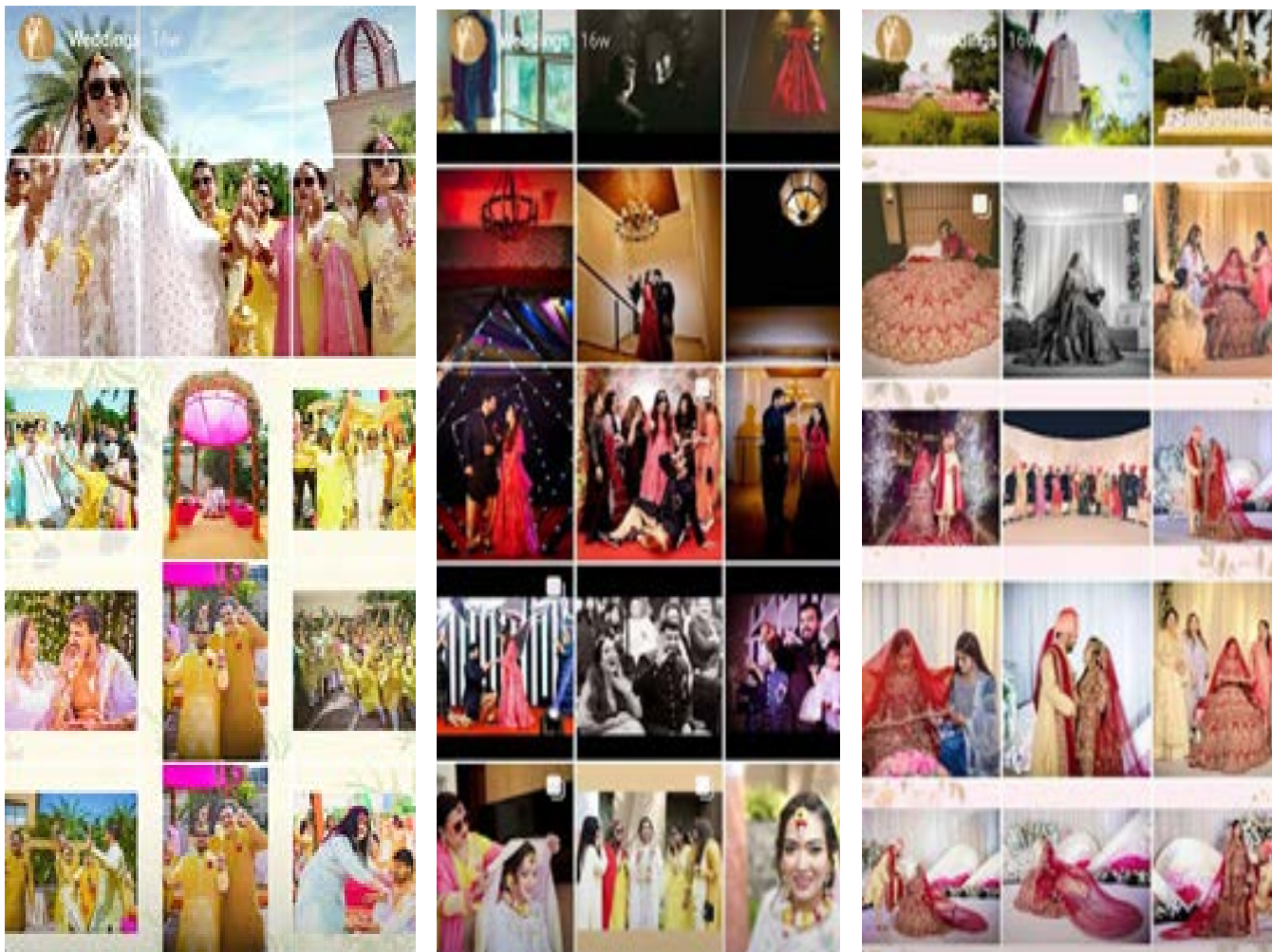
GUEST TESTIMONIALS



PROMOTIONS



WEDDING



HEALTHCARE



NYATI GROUP - NL HEALTHCARE



NYATI GROUP - NL HEALTHCARE

Established in February 2012, NL Healthcare, is a leading brand in providing specialized medical equipment, accessories, and services. After setting up western Maharashtra, NL Healthcare partnered with Nyati group to take its journey ahead stronger.



NL Healthcare have set its footprints across Maharashtra and become people's choice brand home healthcare segment. Our strong belief in good customer care & timely home deliveries of medical equipment have helped us create strong bonds with hospital & patient. This helped us reach to next level in medical equipment segment.



On this occasion of our **10th anniversary,**

we take this opportunity to **thank all our partners, staff & supports team**, without whom this journey wouldn't have been possible. Our team went extra mile to support us during covid times to deliver all required medical equipment's to Covid facilities, hospitals & patients.



We believe in work life balance. To take this in action, we have participated in cricket league matches where we have owned the team named **NL XL - SGPL** (Surgical and Generic Pune League).

Post pandemic era, medical facilities are functioning in completely modern way. Home care is now normal. NL Healthcare is ready to be part of this modern way of treatment by associating with many multispecialty hospitals & are expanding every day. Looking forward to serve the society better.

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nyatigroup.com

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